



Press release
For immediate release

Raymond James Continues its Quebec Growth With a New Brossard Office

Montréal, November 5, 2020 – Raymond James, one of North America’s leading independent full-service investment dealers, is continuing to grow in Quebec and opening a new branch on Montréal’s South Shore, in Brossard’s Solar Uniquartier.

Getting closer to people

With an extensive presence across Canada and the United States, the financial planning and management firm is continuing its Quebec expansion. The company chose to open its new office in Brossard to better serve its clientele, which mainly consists of families and businesses. “This new branch represents an important milestone in our development in Quebec. It reflects our mission, which is resolutely focused on the well-being of our clients and sustained support in their future projects,” said Micol Haimson, Senior Vice-President and Branch Manager for Raymond James in Quebec. “We want to have a presence where our customers are, both in major urban centres and regionally.”

A meteoric rise in Quebec

Since its grand entrance to the Quebec scene in 2016 with the acquisition of 3Macs, Raymond James continues to increase its presence in Quebec and elsewhere in Canada. Within four years, the company has nearly doubled its Canadian assets under management to a total of \$51 billion in 2020. It now has six offices and some 60 advisors in Quebec. “We want to continue to attract independent advisors who share our values and our ambition to offer the best possible support in achieving our clients’ objectives,” said Richard Rousseau, Vice Chair, Private Client Group, for Raymond James in Quebec.

Even the COVID-19 pandemic did not dampen the company’s growth momentum. The brokerage has redoubled its efforts to accelerate its recent technological shift to serve customers remotely. Raymond James plans to continue its growth by opening dozens of offices across Quebec over the next three years.

About Raymond James

Raymond James is one of North America’s leading independent full-service investment dealers with an extensive presence across Canada and the United States. It offers a full range of professional investment products and services, including private client services, financial and estate planning, portfolio management, insurance, equity research, investment banking, and institutional sales and trading. Through its network of over 8,200 investment advisors in Canada, the United States and major international centres, Raymond James manages over US\$908 billion in client assets. The brokerage also boasts over 76 research analysts covering more than 1,100 companies in Canada, the United States and abroad.

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– 30 –

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